

Law Firm Solutions



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Making Gains in a Changing Environment

The legal landscape has changed. Evolution is slow to occur in the legal services industry - but with greater impact than the development of the partner/associate pyramid and introduction of electronic research, the economic environment is driving clients to demand an evolved, if not revolutionary, legal services delivery model. A model that will support a range of fee structure alternatives and the ability to efficiently deliver services from the right geography, with the right technology and with the precisely matched skill set of resources; and a model that will also include more efficient execution of "back office" support services to further optimize law firm operations.

UnitedLex partners with law firms in North America and the United Kingdom to generate a competitive advantage in this revolutionary legal environment. UnitedLex has become the preferred service partner of the AmLaw 200 and the leading law firms in the UK by providing two compelling offerings: Knowledge Center & Support Services Center development.

Knowledge Center Development

In an ever increasing environment of RFPs and fixed fee engagements, law firms must develop delivery models that ensure the highest quality at a competitive price. By incorporating UnitedLex's solutions into your service delivery model, your firm will benefit from a significant competitive advantage. UnitedLex empowers your firm to deliver superior quality services from low cost geographies using the latest technology.

The development of a law firm Knowledge Center:

- >> Enables new revenue streams while reducing dependence on outside vendors
- >> Drives the absolute lowest cost in legal service delivery while ensuring that firm quality levels are maintained
- >> Enables win-win billing - the firm has the freedom to bill clients at rates that will generate greater margin and market share yet provide clients a lower net legal cost
- >> Ensures the latest and most effective legal technology is available and properly managed
- >> Significantly reduces risk while strengthening client relationships

Support Services Center Development

Law firms have a unique set of challenges addressing their full range of support services needs. UnitedLex's team of law firm consulting professionals is dedicated to the legal domain and brings significant best practice experience to optimize the balance between effective delivery and efficient cost. UnitedLex offers a unique opportunity to materially lower the cost of performing services within the functional areas of finance and accounting, general administration and human resources - while improving support service quality and turnaround times. Further benefit occurs as existing internal resources may refocus their efforts on more complex and higher value services to the firm.

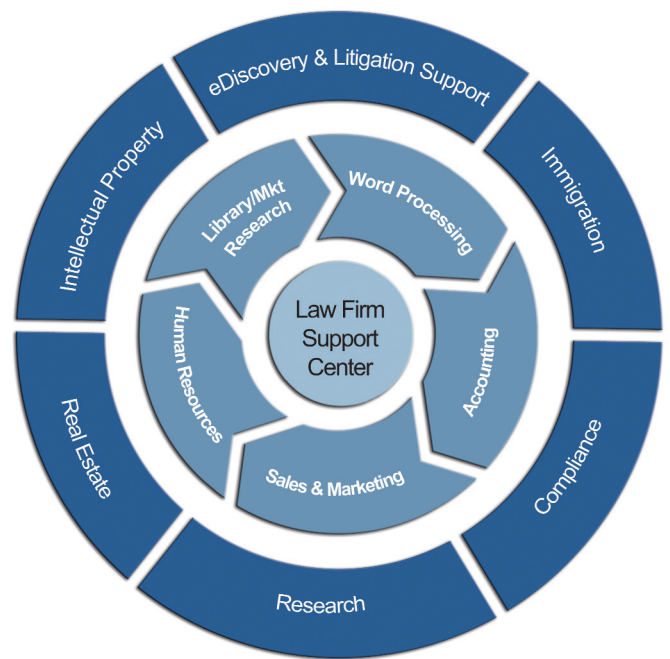


The UnitedLex methodology involves a detailed consultative review of existing support services practices within the firm. Opportunities for improvement are documented, ranked and assessed taking into consideration the unique culture, financial and performance objectives and geography of the firm. A phased approach is then used to address areas most conducive to change, evolving towards efficiency and effectiveness.

We believe our consultative approach carries significant weight - given that we are also responsible for delivering bottom line results. During the entire process, our clients possess the final word on actions taken based on clear benefits and alternatives as presented by our team of professionals.

Insourcing and How It Works

Services generated by the center are deemed insourced and specifically not outsourced. This distinction occurs since the law firm maintains control over the delivery and execution of the work product (via attorney dedicated professionals, real time visibility and dashboard accountability) and has broad discretion over rates charged to clients. The insourcing model is carefully designed to satisfy quality, confidentiality, tax, accounting and ethical considerations. UnitedLex serves as a facilitator and financing partner to offset execution risk and help law firms gain competitive advantage.



Each Knowledge and Support Services Center is uniquely designed to deliver a high-quality and efficient work product that is consistent with each firm's management and culture.

UnitedLex is a global leader in providing technology powered legal and business solutions. We deliver success in the fields of litigation, electronic data discovery, document review, contract review and management, intellectual property, immigration and law firm support. Leveraging more than 650 professionals in seven global offices and two data centers, UnitedLex empowers leading global corporations and law firms by providing them with the insight and applications to reduce costs and solve complex legal and business challenges. Our solutions approach has been carefully crafted to take advantage of our unique combination of strategic insight, deep industry expertise and technology.

Our Services Extend Worldwide



USA
Corporate Headquarters
12980 Foster Street, Suite 390
Overland Park, Kansas 66213
+1.913.685.8900
Toll Free 888.385.3725
information@unitedlex.com

London
Gainsborough House
81 Oxford Street
London W1D 2EU
UNITED KINGDOM

Israel
12 Abba Hillel Street
Ramat - Gan 52136
Tel Aviv
ISRAEL

India
DLF Building No. 6
Tower A, First Floor
W-Block, DLF Phase-III
Gurgaon, Haryana 122002
INDIA